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Engineering, Construction and Operation of Photovoltaic Power Plants

COMPANY

URBASOLAR was founded in 2006 in Montpellier (southern France, province of Languedoc-Roussillon) by Arnaud Mine and Stéphanie Andrieu, two former top managers of BP Solar, the solar branch of oil major BP. BP Solar was previously known as APEX, a French reference player in the photovoltaic industry during the 90's, having business in France and the Caribbean islands, Latin America, India and Australia. APEX was founded in 1990 by Arnaud Mine, today chairman of the French photovoltaic trade association SER-SOLER. His involvement in the photovoltaic goes back to 1983 when French pioneer SOLELEC, today merged with Total/Sunpower, developed breakthrough photovoltaic solutions in the French Islands.

The Group URBASOLAR is managed by its founders, and has gathered over its almost 10 years of existence a team of 70 highly specialized and professional people sharing the same values of technical excellence, customer-orientation, and flexible organization. The Group combines a vast range of expertise with a number of experiences dedicated to photovoltaic technology and more than 300 references in France and abroad.

As a major player in the solar energy sector in France, URBASOLAR has become specialized in the development of innovative solutions for the design, construction and operation of vast rooftop and ground-cover photovoltaic power stations, including proprietary steel structure solutions for building integration and hybridization solutions. The R&D programs are managed with internationally renowned laboratories and partners like INES (Institut National de l'Énergie Solaire), the solar branch of the French Agency for the Development of Atomic and renewable Energies (CEA).

SERVICES

URBASOLAR, as a general contractor of "tailor-made" photovoltaic plants, undertakes the following tasks for the benefits of its clients :

- the architectural and electrical design of PV plants, integrating proprietary technical solutions, as well as the best technologies proposed by its industrial partners worldwide,
- all the business development of the PV plant projects, including securing of land, permitting, contracting of PPA (Power Purchase Agreement) and equity and debt financing.
- the turnkey construction of power plants up until the start-up operations, including monitoring of the quality and safety procedures,
- operation and maintenance of the PV plants, with its in-house SCADA software and its own teams of technicians and its own maintenance equipments and spare parts sourcing and management,
- dismantling and disposal of installations upon site closure.

Together with its technical know-how, URBASOLAR offers a variety of financing tools and solutions to its clients, including minority or majority equity funding from the Group Urbasolar, search of equity investors among its vast network of financial partners, raising of debt financing and dealing with all the financial engineering of the project.

PRODUCTS

Ground-mounted power plants



The Group is currently developing 150 MW of ground-mounted solar power plants, both in France and abroad. Strategic partnerships with various innovative French SMEs, such as SEMCO / Irysolar, Exosun, Soitec, or even Héliotrop for developing technical solutions adapted to high-power electricity production, enable the Group to propose offers for target geographic areas of the consortiums thus incorporated.

Buildings



With more than 800,000 m² of rooftops on all building types, representing 300 plants and 80 MW of power capacity, URBASOLAR has developed renowned expertise in terms of photovoltaic integration on buildings. Its technological partnerships with leading building manufacturers and firms worldwide, in addition to its continuous R&D efforts, enable it to use a vast panel of technical solutions and to integrate all roof renovation works. Urbasolar is currently developing more than 100 MW of roof top solar plants worldwide.

Car Park Shelters



URBASOLAR has sound experience in building car park shelters for both large and smaller surface areas. The company is thus able to offer a number of possible construction and photovoltaic power plant choices.

REFERENCES



Granitec

- Installed Capacity: 1300kWp
- Production: 1550 MWh
- Localisation: Bulgaria



Airbus

- Installed Capacity: 969kWp
- Production: 1030 MWh
- Localisation: France



Kazatomprom

- Installed Capacity: 258kWp
- Production: 275 MWh
- Localisation: Kazakhstan



Terril des Sauvaires

- Installed Capacity: 9360kWp
- Production: 12400 MWh
- Localisation: France

INTERNATIONAL PRESENCE

Urbasolar started its operations abroad with the successful construction and financing of two PV plants in Bulgaria and Kazakhstan, where the group has now local subsidiaries up-an-running.

Further to this fast and promising foray, the group decided to step up its efforts and now dedicates a full team of international business development specialists, in a selection of countries covering the main PV market regions : eastern Europe and central Asia, the MENA Region (Middle East and Northern Africa), Subsaharan Africa, Latin America, and south east Asia.

Urbasolar's methodology and business model are flexible, from a pure EPC contractor and technical partner, to the whole range of project development, financing and operation and maintenance. We always team up with local partners and our philosophy makes us highly adaptable to local market practices.